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AD SALES ACCOUNT EXECUTIVE

Job Type: Full Time

Location: Santa Fe, NM

Team: Sales

Pub Date: 5/11/18

Spotlight on Relationships
that Equal Results

Clients of all sizes need to reach their audiences in a targeted, compelling and strategic fashion. Comcast Spotlight, the leading ad-creation business in the industry, has the solutions they're looking for.

Spotlight Account Executives have an in-depth knowledge of their local markets and competitive landscape. You'll create and propose advertising solutions across all media, as well as meeting your existing clients' needs. You will also assist with production planning; attend, participate in, and lead sales meetings; and act as a valued resource to your coworkers. Additional responsibilities include handling client issues; and managing all financial aspects for your accounts.

This role is best suited to a sales professional interested in learning more about our suite of advertising solutions and the development of our markets. Experience within a sales-oriented setting is key, along with a keen interest in all types of media products (including online/interactive solutions) and the ability to stay current with, or even ahead of, new and emerging technologies. A high school diploma or the equivalent is required; a bachelor's degree and related sales experience is preferred.

You'll enjoy an upbeat, supportive environment (which includes regular training, team huddles and even boot camps) and a competitive base salary plus commissions. Best of all, you can advance as far and as fast as your abilities and interests allow.

To learn more about this and other exciting opportunities, use the link below to review the full job description, including experience requirements, and complete an application.

Comcast is an EOE/Veterans/Disabled/LGBT employer